

## MEDICAID REGULATIONS SERVICES

The changing landscape in Medicaid, and the complexities of state environments, present significant challenges and opportunities for states, payers and care delivery organizations. The new Medicaid and CHIP Managed Care Final Rule introduces sweeping changes that will significantly transform Medicaid. The final rule, also known as the “mega-reg,” is the first major change to Medicaid rules since 2002. It builds on Medicaid reforms introduced by the Affordable Care Act (ACA) and pushes to align Medicaid with Medicare Advantage and Exchange regulations. With the clock starting to tick on the final rule’s phased implementation timeline, states, health plans, and providers will need to rapidly assess the way they currently deliver Medicaid, and take aggressive measures to define and execute strategies to meet the requirements of the new federal legislation.

Optimity Advisors maintains an extensive team of healthcare industry experts with deep domain expertise and experience working with Medicaid health plans, Medicaid state agencies, hospital and physician systems, and pharmacy benefit managers. We work collaboratively with our clients to understand their goals and create strategies to achieve those goals through an outcomes-based delivery approach that puts knowledge before process.

### Solutions For Your Business Needs

Optimity leverages leading industry practices, extensive experience and proprietary tools to support the development and execution of strategic approaches for Medicaid regulatory compliance and operational transformation.



#### Regulatory Compliance & Medicaid Mega-Regulation Analysis

- **End-to-end operations review** for compliance with all state and federal regulations, NCQA requirements and privacy mandates, including the Medicaid Managed Care Final Rule
- Identification of **gaps and recommended solutions**; redesign of workflows, policies and procedures; business and IT requirements; and implementation
- Support for **State Medicaid Readiness Reviews**, including providing readiness assessment toolkit and development of appropriate documentation



#### Implementation & Operational Improvements

- End-to-end **Medicaid implementation support** including extensive toolkit to drive innovative program development, and business and technology-compliant operations
- **Claims accuracy validation** including current state analysis and root cause focus to proactively combat leakage
- Review and recommendations to improve **Long Term Support Services** delivery and operations
- Analyze and introduce opportunities to expand **network adequacy** and improve **network management operations**



#### Transformation

- **Create roadmap** for strategic organizational, clinical, operational and technology initiatives
- Facilitate transition and evolution to **value-based payment models**, including participation in ACOs and PCMHs
- Develop of data-driven **growth playbook** that demonstrates future growth opportunities with key recommendations and supporting financial models
- Assess digital capabilities and design phased **digital transformation** program based on strategic priorities and anticipated ROI

# MEDICAID MEGA-REG ASSESSMENT TOOL

Optimty's proprietary Medicaid Mega-Reg Assessment Tool enables states, plans and managed care organizations (MCOs) to rapidly determine their level of compliance with the extensive requirements of the Medicaid Managed Care Final Rule. The tool includes a comprehensive inventory of the mega-reg for a targeted and efficient assessment, as well as summary views that provide insight into the level of compliance for each requirement category and overall.

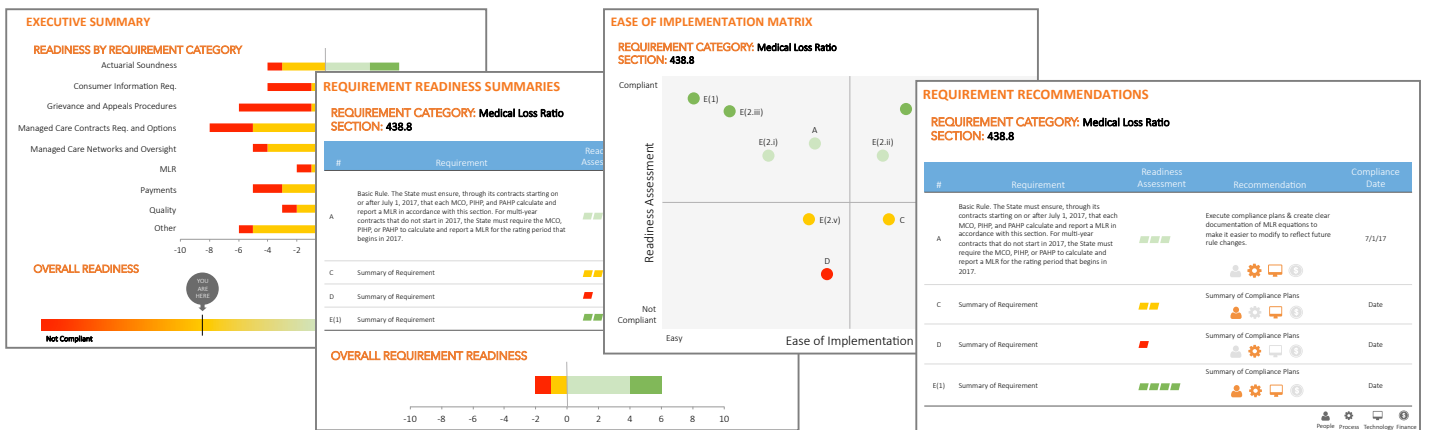
## Approach

Optimty's approach begins with our Rapid Assessment Protocol and includes a 1/2 day Accelerated Design Workshop (ADW) to identify and evaluate strategies and activities to address the mega-reg requirements.



## Results

The results of the assessment and workshop will determine Medicaid mega-reg compliance gaps, as well as high-level recommendations to comply with the rule and improve Medicaid administration and delivery.



For more information on our services, please contact:

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*Optimty Advisors is a specialized management consulting and advisory firm that focuses on strategy, operations and IT. Using our industry experience and integrated solutions, we help clients in complex industries navigate rapid market and technological changes. We work with companies to enhance stakeholder value, improve operations, and address performance and risk-related challenges.*